



MEDSPA BIZ
UNIVERSITY

SUCCESS TOOLS

For Sales &
The Entire Team

1
WELCOME
THE BUSINESS MODEL & THE CLIENT JOURNEY

2
DON'T SELL, RECOMMEND - INCREASE REVENUE
WITH THE P.R.I.D.E. SYSTEM

3
RECIPES FOR SUCCESS VOLUME IV MODULE 3 -
ENROLLING A LA CARTE CLIENTS INTO THE VIP PROGRAM

4
RECIPES FOR SUCCESS VOLUME I-V